



## WE'RE HERE FOR HEAVY TRUCK DEALERS.

In today's heavy truck industry, any competitive advantage a dealer can get will make a huge difference. Because every mile matters — to trucking companies, their drivers, and their customers.

As the largest provider of integrated information technology solutions to the heavy truck industry, we're focused on helping dealers stay ahead of the curve.

We designed the leading Dealer Management System in the industry — along with an array of supporting accounting, sales, leasing, and parts and service applications.

### **EXPLORE OUR SOLUTIONS.**

We're confident you'll find new ways to improve your sales, optimize your fixed operations, and maximize your profits.



### SELL STRONG.

Good salespeople are well-equipped and confident. These solutions support the sales process and keep it moving smoothly — while making it look effortless.

### **CDK SALES OVERDRIVE**

POWERED BY ARCADIUM

CDK Sales Overdrive gives you a single tool that streamlines your sales processes. No more switching systems or rekeying data — just quick, easy access to everything from lead generation to inventory to quoting to customer follow-ups.

As the most advanced front-end system in the truck and trailer marketplace, Sales Overdrive is the only solution in the industry that provides the guidance and tools you need for every step of the sales process — all within a single workflow.

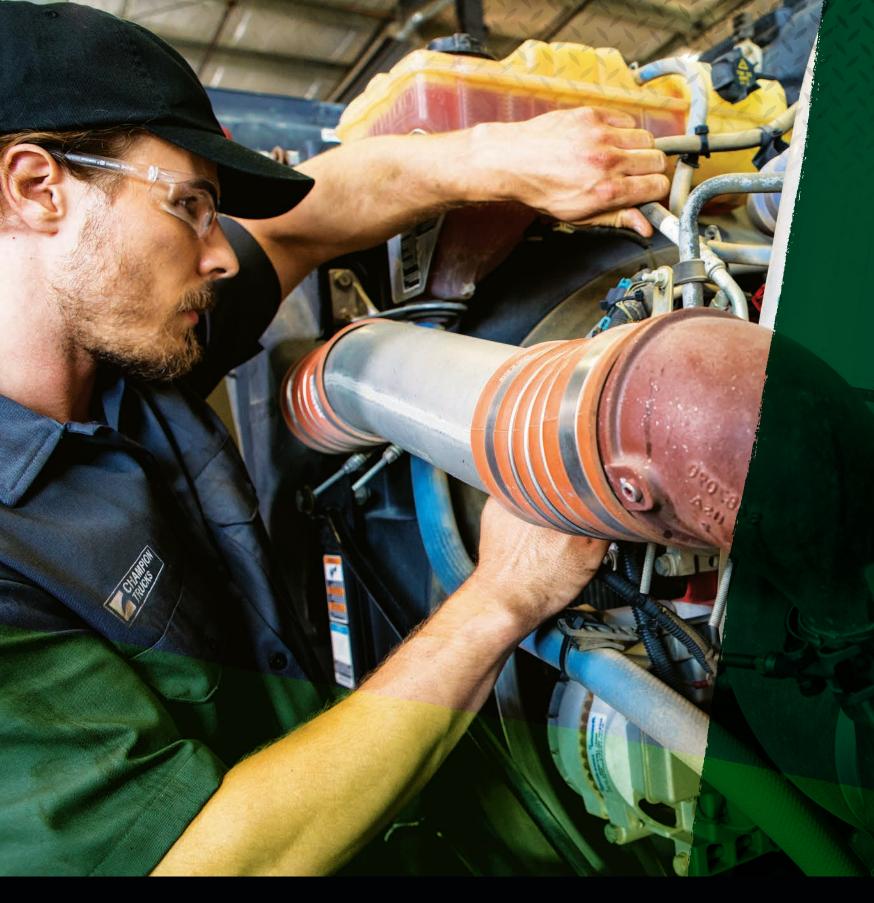
### **CDK TRUCK LEASE**

CDK Truck Lease incorporates an enterprise approach to your business, with optimized workflows and important new features.

Use Truck Lease to determine which vehicles are driving the most profit. Make timely and informed decisions. Produce reports at a location level, a customer level, or down to an individual unit.

Now you can organize truck lease and rental activities by calculating depreciation, setting up amortization schedules, and keeping up with notes payable balances.





### **CDK CASH DISCOVERY PROGRAM**

Do you have idle parts taking up inventory space? Or do you have fast-selling parts that you need to replenish? The Cash Discovery Program can help.

It matches member dealers' inventory with the inventory needs of other dealers. If another dealer has a part you need to buy in a hurry, you'll be notified. And if another dealer needs to buy a part that you have sitting idle, you'll also be notified. Learn more at *sellmyidlestock.com*.

### **CDK TECHNICIAN WORKBENCH**

Simplify the flow of information between your Technicians, Service Bookers and cashiers.

CDK Technician Workbench is an electronic repair monitoring system that streamlines processes and integrates information to help Service Advisors sell more services, Technicians complete more repairs, and bookers book more lines. It also provides complete, up-to-date repair order information— where and when it's needed— allowing Service departments to better monitor the shop and maintaining service histories.

### WINTHE NUMBERS GAME.

Every dollar counts. CDK Heavy Truck accounting solutions will help you keep your cash flowing in the right direction.

### **CDK PAYROLL PLUS®**

CDK Payroll Plus® is a next-generation, web-based payroll solution that can help your truck dealership save time with quick, simple access to your payroll application and employee information.

All software releases, regulatory updates and functional enhancements are maintained entirely by us, so all you need to remember is your user ID and password to run your payroll from anywhere, at any time.

### **CDK ePAYMENTS®**

CDK ePayments allows you to offer customers better and more customizable payment options—including accepting payments remotely via email and text.

You can also collect payment via eSignature from a mobile device, which can be automatically archived into CDK Document Cloud. And by integrating ePayments with CDK Drive, you can reduce errors while accepting and reconciling payments across multiple channels.



### **CDK AP ASSIST®**

Launched from CDK Drive, CDK AP Assist\* provides the convenience of making payments electronically, reducing the number of checks you have to mail — improving cash management, lowering the costs of paying bills, and giving you cash back.

AP Assist simplifies your payables process, and saves you money in your Business Office. The average cost of processing one paper check payment is about \$3 — AP Assist lowers that cost to less than 50 cents per vendor paid. Plus, it gives you cash back on most of your invoice payments.

\* AP Assist is a third-party solution from NVoicePay. AP Assist only provides integration of your CDK system to NVoicePay and is not a stand-alone payment solution. NVoicePay is not a CDK company.

### **CDK AP AUTOMATION**

CDK AP Automation helps you save time and money. And it empowers your managers to be more accountable for their areas — simply by streamlining the AP process.

Powered by Yooz and CDK AP Assist®, AP Automation automates time-consuming manual processes and paperwork quickly and easily. Best of all, you can run AP Automation right from your CDK Drive DMS.

Count on AP Automation to help you automate your Accounts Payable, so you can run your dealership at full throttle.



# BUILD YOUR OFFICE ON A FIRM FOUNDATION.

We have infrastructure and document solutions you can depend on.

### **CDK DEALER IT SOLUTIONS**

CDK Dealer IT Solutions can customize its level of service to your needs — from hardware and software upgrades to more comprehensive services like preventative maintenance, 24/7 network monitoring, and administrative support by our certified professionals.

We offer comprehensive backup, business continuity and disaster recovery, as well as desktop monitoring and security software installation, plus automated preventative maintenance and performance optimization.

### **CDK PHONE SYSTEMS**

It's never been easier – or more affordable – to get reliable voice service.

Our solutions can be scaled up to multiple truck dealership locations and hundreds of users, and we can help you eliminate the costs of maintaining a phone system or reduce your expenses using your existing truck dealership phone infrastructure.

CDK Phone Systems integrate with your DMS, letting you instantly see who is calling — so you can greet customers by name — and provide superior customer service by knowing which repair orders customers have open.



## EVERY MILE MATTERS.



**CDK Global Heavy Truck** is committed to helping you grow and evolve your business.